## AVIALL AND MICHELIN ANNOUNCE STRATEGIC COLLABORATION AGREEMENT

**CLERMONT-FERRAND, France, 12 July, 2016** — Aviall, a wholly owned subsidiary of the Boeing Company, and Michelin, announced today plans to create a global strategic collaboration agreement. The agreement will align Aviall's global distribution footprint with Michelin's aircraft tire business.

The initiative will result in improved logistics and supply chain models which will improve service to FBOs, MROs and fleet operators around the globe.

Commenting on the agreement, Frank Moreau, President of Michelin Aircraft Tire, said: "We have always been a partner with Aviall, but this strategic initiative will allow us to improve our efficiencies in getting our tires to the market and growing our business".

Eric Strafel, Aviall President & CEO, added: "This strategic collaboration will aid our efforts of expanding our market reach through key alliances. We are very pleased to continue and grow our long-standing relationship with Michelin to better serve our customers".

## About Aviall

Aviall operates as a wholly owned subsidiary of The Boeing Company, supporting both commercial and defense business units within Boeing. Aviall is a leading solutions provider of aftermarket supply-chain management services for the aerospace and defense industries.

Aviall, which has headquarters in Dallas, is the world's largest provider of new aviation parts and related aftermarket services. The company markets and distributes products for more than 240 manufacturers and offers approximately 2 million catalog items from 40 customer service centers in North America, Europe and Asia-Pacific. Aviall also provides maintenance for aviation batteries, wheels and brakes, as well as hose assembly, kitting and paint-mixing services. The company offers a complete set of supply-chain and logistics services, including order processing, stocking and fulfillment, automated inventory management and reverse logistics to OEMs (original equipment manufacturers) and customers. Follow Aviall on Twitter, Facebook and LinkedIn.

## About Michelin

Michelin, the leading tire company, is dedicated to enhancing its clients' mobility, sustainably; designing and distributing the most suitable tires, services and solutions for its clients' needs; providing digital services, maps and guides to help enrich trips and travels and make them unique experiences; and developing high-technology materials that serve the mobility industry. Headquartered in Clermont-Ferrand, France, Michelin is present in 170 countries, has 111,700 employees and operates 68 production facilities in 17 countries which together produced 184 million tires in 2015. (www.michelin.com)

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